



Item #8

**DATE** March 3, 2021  
**TO** GCTD Board of Directors  
**FROM** Marlena Kohler, Purchasing Manager/DBE Officer *MK*  
**SUBJECT** Consider Approval to Purchase of Nine (9) 40-Ft Low Floor CNG Replacement Buses from Gillig LLC

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## I. EXECUTIVE SUMMARY

It is recommended that GCTD award a contract to Gillig, LLC for the purchase of nine (9) 40 ft Low Floor CNG Replacement Buses. GCTD fixed route fleet currently has nine (9) 2007 New Flyer buses close to their respective Federal Transit Administration (FTA) mandated life expectancy, which is 12 years. The average mileage of these nine buses is 570,000.

The cost for each new bus is approximately \$587,308 or a total purchase price of \$5,285,772. Price includes tax, license and registration fees.

**It is recommended the Board of Directors authorize the General Manager to purchase nine (9) 40-foot Low Floor CNG Replacement Buses from Gillig, LLC in the amount of \$587,307.82 per bus for a total cost of \$5,285,770.38 and authorize up to an additional 5% for each bus (\$364,288 total) to cover minimal specification adjustments.**

## II. BACKGROUND

In April 2020, the Board of Directors approved the purchase of three (3) replacement buses from Gillig. The three (3) new Gilligs will be replacing three (3) 2007 New Flyer buses that are close to the mandated life expectancy. The buses are expected to be delivered this April. Since that initial award, GCTD staff identified additional funding for an addition nine (9) buses and we are able to continue to utilize the Commonwealth of Virginia options to purchase the additional replacement buses as we did with the prior three (3) buses.

The Commonwealth contract was awarded for twelve (12) years to Gillig LLC for the provision of transit buses/coaches including all related integral and/or peripheral equipment, products, component parts, materials, and supplies (collectively termed Equipment or Products), together with related warranty, maintenance and repair, or other services (collectively termed Services) necessary to provide and maintain products in accordance with the Original Equipment Manufacturer (OEM) technical specification and operational performance standards, pursuant to the Commonwealth Request For

### GOLD COAST TRANSIT DISTRICT

Proposal #E194-193, dated May 31, 2016 (the RFP) and the Contractor's proposal, dated August 11, 2016, in response.

For the initial purchase in April 2020, GCTD staff determine that the existing agreement/contract allowed GCTD to purchase buses in accordance with FTA "piggyback" requirement. Using the FTA Piggyback Worksheet, staff verified that our final file included documentation substantiating our determination. Such documents included a copy of the solicitation, contract, Buy America, pre-award or Post Delivery audits, verifying that the quantities were included in the original solicitation and several other requirements. Staff download all necessary documentation from the Commonwealth's website. Staff determined that GCTD was able to participate in the "piggyback" of this existing agreement/contract for those initial buses and these additional buses.

In February 2021, GCTD staff requested a quote from Gillig for nine (9) replacement buses. The amount quoted was \$587,307.82 per bus. The buses purchased in 2020 from Gillig cost \$575,709.39 per bus, a 2% difference. Based on Commonwealth's RFP process and the prior purchase price, staff has determined that Gillig's quote is fair and reasonable based on adequate competition.

This purchase will be funded by a Federal Congestion Mitigation and Air Quality (CMAQ) grant and Local Funds.

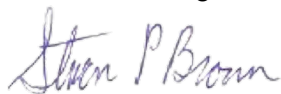
A responsibility determination was also conducted on Gillig. The System for Award Management (SAM) was checked for this contractor and no results were found, nor were there any complaints filed with the Better Business Bureau (BBB). Beginning in 2014, GCTD purchased thirteen (13) Gillig buses with basically the same configuration. Maintenance staff has not had any major issues with any of the buses received. Therefore, Gillig is considered to be a responsive and responsible firm capable of meeting GCTD's requirements.

Additionally, staff is requesting approval to dispose of twelve (12) 2007 New Flyer buses, that are to be replaced by the purchase of these nine (9) Gilligs and the three (3) Gilligs purchased in 2020, by selling them to the highest bidder through Ken Porter's Auctions.

### III. RECOMMENDATION

**It is recommended the Board of Directors authorize the General Manager to purchase nine (9) 40-foot Low Floor CNG Replacement Buses from Gillig, LLC in the amount of \$587,307.82 per bus for a total cost of \$5,285,770.38 and authorize up to an additional 5% for each bus (\$364,288 total) to cover minimal specification adjustments.**

General Manager's Concurrence



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Steven P. Brown